

SMALL BUSINESS EXCHANGE

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Weekly Publication 

August 22, 2019

Mayor Garcetti hosts state leaders to highlight local and state action to strengthen water resilience



Mayor Eric Garcetti hosted California’s Secretary of Natural Resources, Wade Crowfoot, and Secretary of Environmental Protection, Jared Blumenfeld, to highlight Los Angeles’ leadership in water resilience.

The discussion with City and County leaders, as well as environmental experts, focused on a set of regulatory reforms, funding needs, and partnerships that will help the City increase its local water supply and support Governor Newsom’s vision for a statewide water-system.

“We are proud to work hand-in-hand with our state leaders to advance an agenda that protects ratepayers, preserves our environment, diversifies our water portfolio, and protects our natural resources in the face of intense droughts and the rising tide of climate change,” said Mayor Garcetti. “I commend our state partners for prioritizing strategies that reward local investments in water infrastructure, lift up our communities, and strengthen our long-term resilience to the impacts of the climate crisis.”

Mayor Garcetti, along with local and regional leaders, used the discussion to advocate for a

set of key statewide reforms and funding opportunities needed to help Los Angeles realize its local water goals, as well as showcase a growing portfolio of projects to reduce the city’s dependence on imported water.

Along with Secretaries Crowfoot and Blumenfeld, he was joined by senior leadership from the California Department of Natural Resources, Los Angeles Metropolitan Water District, L.A. County Department of Public Works, L.A. Regional Water Quality Control Board, L.A. Department of Water and Power, L.A. Sanitation and Environment, and representatives of City and County elected officials.

Earlier this spring, Governor Newsom directed his Administration to develop a Water Resilience Portfolio for California — a comprehensive strategy to reimagine California’s water infrastructure to ensure long-term resilience and environmental protection.

“We need an all-of-the-above approach on water to address the daunting challenges we

■ Continued on page 11

Acting Administrator Pilkerton Announces Makerspace Training, Collaboration and Hiring (MaTCH) Pilot Competition Winners

The U.S. Small Business Administration Acting Administrator Chris Pilkerton announced the winners of the Makerspace Training, Collaboration and Hiring (MaTCH) Pilot Competition. The SBA awarded \$1 million in prize money to competition winners.

“It is my privilege to announce the twelve winners of the SBA’s MaTCH Pilot Competition.

The MaTCH competition is a testament to the SBA’s commitment to identifying employment opportunities and supporting small business’ workforce recruitment and retention,” said Acting Administrator Chris Pilkerton. “Makerspaces are uniquely positioned to help innovate training for the workforces of today and tomorrow, and spur economic development across the country. Through the MaTCH competition, the

winners will be able to directly support vocational education, develop apprenticeships, and cultivate access to entrepreneurship. In addition, I am pleased to note that multiple winners are located in Opportunity Zones where job creation and investments are moving forward to revitalize communities.”

The SBA’s MaTCH Pilot Competition awarded grants according to the following tiers:

- **Seed:** up to \$25,000 will be awarded to seed small workforce development programs.
- **Proof of Principle:** up to \$100,000 will be awarded to grow programs with a proven history of training and/or workforce development.
- **Scale:** up to \$200,000 will be awarded for capacity building of successful existing programs with a strong history of training and/or workforce development. This win-

ner would also have graduated participants in at least two training cycles.

Seed Winners:

Forge Greensboro Community Makerspace (Greensboro, NC) – Awarded \$25,000

Forge Greensboro (the Forge) is located in Greensboro, NC in a designated Opportunity Zone. The Forge will use its winnings to support and enhance its Talent Pipeline to fill gaps in the workforce development ecosystem and work together with partners to connect individuals who have been left out of more conventional pipelines to employment opportunities. The Forge will primarily use their award from SBA’s MaTCH competition to support their Pre-Apprenticeship and Accreditations program, where participants will assist mentors and instructors at the facility and during classes.

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Success Stories

Local Entrepreneur Celebrates 100,000 Bags Checked with no Claims or Losses

Rapidly growing business solves event bag limit policy frustrations for fans



Geoff Walker,
Walker's Lockers Founder and CEO

Local event bag valet business Walker's Lockers last week celebrated 100,000 bags checked with no claims or losses during more than 378 events.

"Due to new, more restrictive bag policies, event attendees faced either returning their bags to their vehicles and risk theft or missing the event. What started in 2016 as a better all-around alternative quickly grew to a very successful business model," said Walker's Lockers Founder and CEO Geoff Walker, a long-time sports and event manager. "The secret to success is a high level of customer service for the bag checking customer, and strong relationships with the clients. It's that dedication to service that reaches 100,000 bags checked with no claims or losses since day one."

Decidedly low-tech, the customer-service focused company partners directly with sports teams, event producers, and venues to offer their attendees friendly, secure, and expedient

bag valet service when turned away due to ever limiting bag policies. Walker's Lockers employees quickly check each bag, personally keep it secure, and rapidly return it at the end of the event. The cost to attendees can be as low as free of charge depending on the agreement with the venue, team, or event.

"Ninety-nine percent of people coming to us have been turned away from the venue because their bags don't meet stringent bag policies," said Walker. "They're frustrated. We try to improve their experience with fast, customer-focused service. Unlike companies with limited numbers of self-serve lockers, we always find room and have never turned away a customer."

Currently operating in five states and growing, Walker's Lockers today serves several major sports teams, including the Seattle Sounders FC, Seattle Seahawks, Washington Huskies Football,

Stanford Football, Minnesota United FC, Minnesota Twins, Minnesota Vikings, and others. They also serve multiple venues and one-time events, including this summer's Rolling Stones concert at CenturyLink Field in Seattle, as well as private and corporate events.

The idea for Walker's Lockers took seed when, as event operations manager for the 2016 Copa América Centenario games in Seattle, Walker identified how to better support fans checking bags. He shared his idea with Seattle Sounders Vice President of Business Operations Taylor Graham, who agreed to test it. After just two games, the Sounders signed a two-year contract.

"With evolving bag policies across sports leagues in North America, we very quickly we realized there were very limited options for teams or venues to offer a consistent, safe, and

■ Continued on page 4



Smart Ways TO WORK

by Odette Pollar

Understanding the True Nature of Crises

One of the most common mistakes people make is to confuse a true crisis with a looming deadline. This confusion adds a layer of high emotion and franticness to stressful situations that is unnecessary. It is a continual source of amazement that the annual budget process throws so many organizations into months of frenzy. Budget cycles are routine, expected, and predictable. Typically there is a long lead time, yet many respond as though it is a brand new, completely unexpected event. Deadlines are a regular part of

business and should be planned for. Not only is the due date known in advance, some influence over the deadline is often possible.

A crisis, on the other hand, is an unexpected occurrence of significant impact that deviates from the normal course of events and requires an immediate response. Crises are new or unique, and the onset is sudden. What makes them so disruptive is the lack of warning combined with the need for immediate response. The ultimate test for whether an activity is really crisis potential is whether it will have serious consequences if not handled. This is very different. The consequences of missing a deadline may or may not be severe, depending on the specific circumstance.

Many factors influence the number and frequency of crises; on a macro level economic indicators, business trends, and company mergers. On a micro level personal style, whether you are a skilled planner and emotional equilibrium all have an impact. Management by crisis is distracting, time consuming and costly. Reducing the number of these instances will help you and

your organization become more effective. Think back to the last crisis you experienced:

Was the crisis new to you or to your department?

Have you ever experienced this or a similar crisis before? Was there anything predictable about this crisis?

Is there anything you can do to prevent a similar crisis from occurring in the future? These questions will get you thinking about proactive ways to respond.

Four Types of Potential Crises

1. High frequency, low impact.

When a situation happens frequently but carries with it no significant impact, it is usually not a true crisis. It is likely to be a process issue or a system that needs adjustment.

What to do: Create a procedure for handling these situations more smoothly. Look for ways to streamline key processes in your department.

1. High frequency, high impact.

Most things that hit you are full-blown drop dead problems already. It's an environment where there is very little planning and it never seems like there is a calm time. If you are regularly experiencing these, you are in a true crisis-driven environment. This is a high risk and dangerous way to run a department or company.

What to do: Regular advance planning will help. Encourage staff to bring potential problems up as early as possible. Create crisis intervention teams to respond to situations instead of everyone in the entire department becoming involved.

3. Low frequency, high impact.

These are true crises. They do not happen often, but when they do they really matter. You probably plan well, which allows you to sidestep many of the more routine fires, but no matter how much planning you do, some will occur. That is part of the spice of life.

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Access to Capital

Ready to Grow Your Business?

5 Ways to Enhance the Power of Your Business Credit Profile

By Marco Carbajo,

A business credit profile is the face that a company presents to lenders, suppliers, insurance companies, lessors and other businesses when they decide whether to extend credit or do business with that company.

A business credit profile is the face that a company presents to lenders, suppliers, insurance companies, lessors and other businesses when they decide whether to extend credit or do business with that company. It's used for setting terms on credit, loans, lease payments and insurance premiums to name a few.

As a business owner, it's essential to take proactive steps to improve your business's credit profile. Once you are aware of what information is important, you can take the steps necessary to make an impact.

Here are five ways you can improve the strength of your company's credit profile:

Pay better than terms. The payment experiences other suppliers and companies have with your company have the greatest impact to your business credit profile. However, paying better

than terms indicates that a company pays its suppliers a certain number of days in advance. For example, for a perfect Paydex® Score of 100, a company needs to pay early.

Add trade experiences that are not being reported. Are any suppliers and lenders that your business has been paying on a consistent basis not reporting on your business credit profile? If that is the case, your business credit profile is not a true representation of all your company's payment experiences. Check and monitor your profile regularly to ensure that all your supplier and vendor relationships are reporting.

Update your business credit profile. The accuracy of the information being reported about your company is crucial. Even minor mistakes in your profile can make it more challenging for your business to qualify for a line of credit or loan. The good news is the major business credit reporting agencies have processes in place to address disputes and correct errors on their websites.

Keep your debt financing ratio at a lower level. The extent to which your business uses debt to finance its operations is an important fac-

tor that impacts your company's credit ability. Keeping debt at a lower level shows suppliers and lenders that your company is not over-extended and therefore less likely to default.

Monitor the key financial indicators in your report. You can identify areas where your company can improve its performance and profile by seeing how it compares to other companies in its industry. Using financial indicators in your report is a powerful tool for evaluating your company's performance.

Keep your credit accounts active. The most powerful way to enhance your business credit profile is to use your credit accounts regularly and make timely payments. Building a strong business credit report is about demonstrating that your company can use its credit effectively when it needs it and that it can make timely payments when it borrows.

The fact is no one knows your business better than you do. While you may have a business that is growing and profitable, but when it comes to getting business credit, what matters most is what is reporting on your business's credit reports.

There's no question, a strong business credit profile is something every small business owner should strive to attain. Although it takes time to establish payment history and overall creditworthiness, let these five ways to enhance your profile serve as a guideline to help you build a solid profile.

About the author

Marco Carbajo is a business credit expert, author, speaker, and founder of the Business Credit Insiders Circle. He is a business credit blogger for Dun and Bradstreet Credibility Corp, the SBA.gov Community, About.com and All Business.com. His articles and blog; Business Credit Blogger.com, have been featured in 'Fox Small Business', 'American Express Small Business', 'Business Week', 'The Washington Post', 'The New York Times', 'The San Francisco Tribune', 'Alltop', and 'Entrepreneur Connect'.

SOURCE: <https://www.sba.gov/blog/5-ways-enhance-power-your-business-credit-profile>



California Sub-Bid Request Ads



SWINERTON

Floating Fire Station 35
Pier 22.5, SF, CA.

BID DATE: Friday August 30, 2019 at 5:00 p.m.
EMAIL TO: Bill Krill Bkrill@swinerton.com

Swinerton Builders is requesting subcontractor bids from qualified subcontractors

15% LBE Participation required,
must be Certified by City of San Francisco.
Best Value Award - Construction Start
01/06/2020

SCOPE OF WORK:

The City of San Francisco has awarded to Swinerton Builders a new two story structural steel 16,000 gsf Fire Station on top of a floating barge at piers 22.5/24 in San Francisco.

TRADES BIDDING - Bid Package 02B:

Structural Steel & Stairs,
Miscellaneous Metals & Glazing

PLANS & SPECIFICATIONS:

Available thru Swinerton "Smartbid" -
contact Bill Krill at Bkrill@swinerton.com
and from: <https://secure.smartinsight.co/#/PublicBid-Project/447699>

**WE REQUEST BIDS FROM
ALL SUBS FOR ABOVE TRADES**

Please submit your bid to
Bkrill@swinerton.com

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Graniterock

5225 Hellyer Avenue, Suite #220, San Jose, CA 95138
Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Paul Brizzolara • Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED DVBE & SBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Bel Marin Keys Unit V
Wetland Restoration Project, Phase 1
Contract No. 19-006
Project No. SCC 99-108-04

Owner: State Coastal Conservancy
Engineers' Estimate: \$16,931,527

BID DATE: August 29, 2019 @ 2:00 PM

Items of work include but are not limited to: QC / QA Testing, Survey, Erosion Control, Hydroseed, Geotechnical Instrumentation, Pipe Supplier, Electrical, Water Trucks, SWPPP, Heavy Equipment Rental and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



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California Sub-Bid Request Ads



Requests quotes from qualified and certified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Subs

Asphalt Paving, Biologist, Bridge, CAS, Clearing & Grubbing, Concrete Flatwork, Erosion Control, Fencing, Landscaping, Rip Rap, Striping & Signage, SWPPP

Vendors

Import Dirt, Asphalt, Class 2 Aggregate, Rock 4" Aggregate, Concrete, Erosion Control, Dump Fees - PCC & AC, Filter Fabric, K-Rail purchase, Miscellaneous Iron - Drainage Inlets and Manholes, Rip Rap, Traffic Control

FOR CONSTRUCTION ON STATE HIGHWAY IN YUBA COUNTY NEAR SMARTVILLE FROM THE YUBA RIVER BRIDGE TO 0.3 MILE EAST OF SMARTVILLE ROAD

In District 03 On Route 20

Contract No. 03-3F5104 Federal-Aid Project ACHSNH-P020(189)E

DBE Goal 12%

BID DATE September 12, 2019 @ 2:00 p.m.

Sub & Vendor Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Matt Bahnsen

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer



431 Payran Street, Petaluma, CA 94952
Phone: 707-835-2900 • Fax: 707-835-2994

REQUESTS QUOTATIONS FROM ALL CERTIFIED DBE & SBE/SLBE & ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES

FOR THE FOLLOWING PROJECTS:

D4 BUS WASH REPLACEMENT PROJECT OAKLAND, CA

BID DATE: August 28, 2019 @ 1:00pm
ESTIMATE: \$1,00,000 - \$1,199,999

CONTACT:

Kelsey Godfrey bid@arntzbuilders.com

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM.

SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS
AN EQUAL OPPORTUNITY EMPLOYER

CAHILL CONTRACTORS LLC
requests bids from Certified SBE Subcontractors and Suppliers for ALL trades EXCEPT:

Exterior Building Maintenance / Modular / Fire Sprinkler / Fire Alarm / Solar

1064

MISSION STREET - REMAINING TRADES
1064 Mission Street, San Francisco, CA 94103

This is an SFCMD project with prevailing wage and construction workforce requirements.

BID DATE: 9/16/19 @ 2 PM

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT: Colby Smith at estimating@cahill-sf.com, (415) 677-0611.

Understanding the True Nature of Crises

What to do: Attempt to lessen their impact on you and your team, or department. Add extra time to project estimates to allow for the unexpected and make sure not to start any fires while putting out the current one.

4. Low frequency, low impact.

What to do: Don't worry about these at all. They don't happen often, and they don't matter much when they do.

Routine deadlines that come with a task or an area of responsibility are not the same as crises that are truly new and unique. Planning can ameliorate the effects of both. The calmer you can be the more energy and resources will be available for those truly unexpected, high-impact situations.

Odette Pollar is a nationally known speaker, author, and consultant. President of the management consulting firm, Smart Ways to Work based in Oakland, CA, her most recent book is *Surviving Information Overload*. Email to share your comments, questions and suggestions: odette@SmartWaysToWork.com.

Visit us at:
www.smartwaystowork.com

Local Entrepreneur Celebrates

Continued from page 2

reliable service to check a bag," said Graham. "The Walker's Lockers team provides a customer first approach where every fan is offered a quick, reliable, and insured avenue to stow their belongings. I credit their success to their customer centric mentality."

Increased bag policies such as clear bag requirements, size requirements, and limits on the number of bags have been adopted by the NFL, SEC, NCAA and multiple other organizations. These requirements are also regularly required for large events and concerts. Venues are faced with finding services that positively support attendees and avoid negative impressions.

SOURCE: Flying Penguin PR



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
Replace weigh-in-motion system and add a lane into truck scales
Hwy 80 Sacramento and Citrus Heights Caltrans #03-0H5304
BID DATE: August 27, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Temp. Hydraulic Mulch, Sweeping, Treated Wood Waste, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Imported Borrow, Irrigation, Tack Coat, Jointed Plain Concrete Pavement, CIDH Concrete Pile, Structural Concrete, Sign Structure, Misc. Iron & Steel, Pavement Marker, Midwest Guardrail System, Vegetation Control (Minor Concrete), Striping & Marking, Modify Existing Electrical System, Weigh Station Message Sign, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:
Bid Package #19-13
Vacaville High School
Zunino Stadium Improvements Project - Increments 1 and 2
Vacaville Unified School District
BID DATE: August 29, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion, Hauling, Survey, Aggregate Supply, SWPPP Plans, Synthetic Track Surfacing, Restroom Modifications, Miscellaneous Concrete, Fencing/Gates, Handrails, Landscape, Irrigation, Storm Drain, Lime Treat, Domestic Water, Fire Water, Electrical, Lighting, Seal Coat, Striping and Pavement Markings, Parking Bumpers, Pipe Supplies, Asphalt Concrete Supply, Temporary Erosion Control Supply, Lumber Supply, Site Amenities, Geofabric, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office.

ADVERTISE YOUR AD HERE

Advertise your Sub-Bid Requests in the Small Business Exchange

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.





California Sub-Bid Request Ads

PROJECT: State Hwy Rte 10/60 Separation to Rte 10/111 Separation
Project # 08-1C38U4

OWNER: CALTRANS - DBE GOAL 13%
BID DATE: SEPTEMBER 18, 2019 • BID TIME: 2:00 PM
****Please respond by 5:00 p.m., SEPTEMBER 17, 2019****

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- TRUCKING / HAULS - BASES, ASPHALT, AGGS
- TRUCKING / EXPORT OF SOILS, DISPOSAL
- AGGREGATE SUPPLY / AGGREGATE BASE
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- STREET SWEEPING
- EROSION CONTROL
- SURVEY / QC
- TRAFFIC CONTROL
- WATER TRUCK
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING
- METAL BEAM GUARD RAIL (MBGR) / FENCING
- CONCRETE SAWCUT & SEALING
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- COLD PLANING / PULVERIZING
- CLEAR & GRUB
- ELECTRICAL
- LANDSCAPING
- CONCRETE BARRIER
- REBAR
- DRAINAGE / PIPE SUPPLY
- GRINDING / CRUSHING
- EARTHWORK / GRADING
- DEMOLITION / EXCAVATION

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. ****Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: estimating@coffmanspecialties.com or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Bid Fax: (858) 586-0164
e-mail inquiries to: estimating@coffmanspecialties.com

PROJECT: State Hwy Rte 10/60 Separation to Rte 10/111 Separation
Project # 08-1C38U4

OWNER: CALTRANS - DBE GOAL 13%
BID DATE: SEPTEMBER 18, 2019 BID TIME: 2:00 PM
****Please respond by 5:00 p.m., SEPTEMBER 17, 2019****

Coffman Riverside Joint Venture is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- TRUCKING / HAULS - BASES, ASPHALT, AGGS
- TRUCKING / EXPORT OF SOILS, DISPOSAL
- AGGREGATE SUPPLY / AGGREGATE BASE
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- STREET SWEEPING
- EROSION CONTROL
- SURVEY / QC
- TRAFFIC CONTROL
- WATER TRUCK
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING
- METAL BEAM GUARD RAIL (MBGR) / FENCING
- CONCRETE SAWCUT & SEALING
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- COLD PLANING / PULVERIZING
- CLEAR & GRUB
- ELECTRICAL
- LANDSCAPING
- CONCRETE BARRIER
- REBAR
- DRAINAGE / PIPE SUPPLY
- GRINDING / CRUSHING
- EARTHWORK / GRADING
- DEMOLITION / EXCAVATION

Coffman Riverside Joint Venture is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. ****Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: estimating@coffmanspecialties.com or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164 or estimating@rivconstruct.com or via fax to (951) 682-5872

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



9685 Via Excelencia, Suite 200 San Diego, CA. 92126 Phone (858) 536-3100 Bid Fax (858) 586-0164

www.coffmanspecialties.com

P.O. Box 1146 Riverside, CA 92502 Phone (951) 682-8308 Bid Fax (951) 682-5872
www.rivconstruct.com



1395 Evans Avenue, San Francisco, CA 94124
Phone: (415) 227-1040 Fax: (415) 227-1046

Contact: Endah Hart - ehart@mitchell-engineering.com

An Equal Opportunity Employer & Comply with San Francisco Fair Chance Ordinance.

ALL QUALIFIED AND/OR CERTIFIED SBE & DBE Subcontractors, Truckers and Material/Equipment Suppliers are requested to forward bids/quotes for the following Project,

L Taraval Improvement Project - Sunset Boulevard to West Portal, Contract No. 1308

Location: San Francisco

Bid Date: September 5, 2019 @ 3:00PM

The project is also subject to have all subcontractors listed in the bid with a DIR Number.

Mitchell Engineering is seeking qualified subcontractors and supplier the following trades: Trucking/Hauling including Hazardous Waste Disposal, AWSS, Pavement, Concrete, OCS, Television Inspection, Rail Procurement, Electrical, Street Lighting, Valves & Fittings, Landscape, Ductile Iron Pipe, Steel Casing Pipe.

Bid Package can be seen at <https://sfcitypartner.sfgov.org/pages/Events-BS3/event-search.aspx>

City of San Francisco bonding assistance website: <https://sfgov.org/cmd/surety-bond-assistance-program>.
Don Hart - dhart@mitchell-engineering.com, Kathy - kstreblow@mitchell-engineering.com



McCarthy Building Companies, Inc.

Subcontractor Solicitation of Interest

RANCHO LOS AMIGOS

ISD & PROBATION HEADQUARTERS PROJECT

Downey, CA

Bid Date: September 13, 2019

McCarthy Building Companies, Inc. is soliciting interest from qualified subcontractors and suppliers to participate in the bidding for award phase of the project upon completion of the design. The Scope of Work includes:

a. This project will design and construct a new, multi-story ISD and Probation Headquarters building(s) of approximately 472,000 square-feet, on a 12.7-acre site within the larger Rancho Los Amigos South Campus. The project goal is to create a new County paradigm for an open, collaborative, and high-tech office space that aligns with the County campus mission statement of "transforming public service." The project also includes shared campus spaces including an auditorium, a fitness center, and a cafeteria. This site is currently un-occupied and contains existing buildings that are in various stages of abandonment and deterioration. New construction will include a secure parking structure for the staff, fleet, and visitors, all necessary site improvements, structures, site infrastructure, utilities, site lights, CCTV and security systems, Furniture, Fixtures, and Equipment, landscaping, irrigation and signage. The proposed project will be designed to achieve the Leadership in Energy and Environmental Design (LEED) Gold rating or better. Also included is demolition and hazardous materials removal of existing buildings and "mothballing" of two existing structures-Casa de Consuelo and Power Building.

Work categories include: Building Demolition & Abatement; Site Clearing & Earthwork; Asphalt Concrete Paving & Striping; Site Concrete; Site Utilities; Fences & Gates; Athletic equipment; Landscaping & Irrigation, Site Furnishings; Reinforcing Steel; Structural Concrete; Masonry; Structural Steel; Metal Decking; Misc. Metal Fabrications; Ornamental Metal; Rough Carpentry; Finish Carpentry & Casework; Roofing & Waterproofing; Insulation; Sheet Metal Joint Sealants; Doors/Frames/Hardware; Access Doors; Glass & Glazing; Coiling/Overhead Doors; Elevator Smoke Containment Doors; Accordion Folding Doors; Tile; Acoustical Ceilings; Acoustic Wall Treatment; Resilient Flooring & Carpet, Vapor Emissions; Resinous Flooring; Painting & Wallcoverings; Markerboards/Tackboards; Wall Protection; Signage (Site/Bldg.); Lockers; Fire Extinguishers/Cabinets; Toilet Accessories/Partitions; Projections Screens; Flagpoles; Window Washing Equipment; AV Equipment; Loading Dock Equipment; Food Service Equipment / Cold Storage; Equipment; Window Treatment; Entrance mat/frames; Elevators.

* - This project will have a Project Labor Agreement

* - A 100% Performance and Payment Bond from an admitted surety will be required upon award of contract for all trades.

* - McCarthy is an equal opportunity employer and encourages qualified Small Business and Minority Business participation.

Please contact us if you have any questions regarding project specifics:

McCarthy Building Companies, Inc.

20401 S.W. Birch Street, Newport, CA. 92660

Phone (949) 851-8383 Ext. 73347 • Fax (949) 756-6841

LeAnn Battle-Laridon, Preconstruction Assistant, E-Mail: pbattlelaridon@mccarthy.com

You can view more ads at
www.sbeinc.com/advertising/sub_bid_requests.cfm



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **JIM YACKLEY**
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 99 - STATE HIGHWAY IN MERCED COUNTY IN AND NEAR LIVINGSTON FROM 0.8 MILE SOUTH OF HAMMATT AVENUE OVERTCROSSING TO STANISLAUS COUNTY LINE
Contract No. 10-0Q1214
Federal Aid Project No. ACSB1TCEPNH-P099(639)E
Disadvantaged Business Enterprise Goal Assigned is 13%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

REVISED BID DATE:
SEPTEMBER 11TH, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, POLYESTER CONCRETE INLAY, BRIDGE, BRIDGE REMOVAL, CIDH SUB, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CRASH CUSHION, ELECTRICAL, EROSION CONTROL, JOINT SEAL, K-RAIL SUPPLIER, LEAD COMPLIANCE PLAN, MBGR, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, PILING, REINFORCED STEEL, ROADSIDE SIGNS, ROADWAY EXCAVATION, ROCK SLOPE PROTECTION, SIGN STRUCTURE, SOUNDWALL (MASONRY), STRIPING, STRUCTURAL BACKFILL, STRUCTURAL EXCAVATION, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE SUB BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT OIL BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com>

(if prompted the username is <ftp://desilvagates.com> and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified Subcontractors, Consultants, and/or Suppliers seeking to participate in the construction on the Dale Avenue Pump Station Project.

<https://cucp.dot.ca.gov/cucp/>
<http://www.epa.gov/>
<http://www.sba.gov>

Subcontractors and Suppliers for the following project:
Dale Avenue Pump Station (DAPS)
City Project No. 465003-46515-0553-46320
Owner: City of San Mateo
Bid Date: September 9, 2019 by 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)
Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates, AC Paving, Bypass Pumping, CIDH, CIPP Rehab, Concrete - Structural, Concrete Reinforcing, Concrete Supply, Concrete Precast, Concrete Pumping, Demo, Electrical, Elevators, Equipment, Hazardous Abatement, HVAC, Landscaping, Masonry, Metals, Painting & Coatings, Pipe Inspection, Piping & Valves, Quality Control, Structural Steel, SWPPP, Survey, Trucking & Hauling, Water & Sweeper Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DBE, MBE, SBE, SBRA, LSAF or HUB certified suppliers, service providers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers, service providers and subcontractors.

Subcontractor and Supplier Scopes are due September 2, 2019 and Quotes NO LATER THAN September 8, 2019 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Davis-Bacon Act and American Iron and Steel Requirements Apply

Water Infrastructure Finance and Innovation Act (WIFIA) Provisions apply

Subcontract work shall be signatory to the applicable local union or willing to sign a one-time agreement.

An Equal Opportunity Employer
CA Lic. 433176
DIR# 1000001147

Kiewit

10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816, Fax: (562) 946-3823
Contact: Hesham Hassan
Email: hesham.hassan@kiewit.com

Owner: County of Los Angeles Public Works, Construction Division

Project Name: Big Dalton Dam Sluiceway Rehabilitation; Project ID No. FCC0001271
Location: Glendora, CA 91741

Bid Date: September 10, 2019 at 11:00a.m.

Request for sub-quotes CBE, DBE, MBE, WBE, DVBE

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from qualified Community Business Enterprise (CBE) firms, including Disadvantaged Business Enterprises (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Disabled Veteran Business Enterprise (DVBE) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. CBEs must provide evidence of certification as a Community Business Enterprise by the County of Los Angeles Public Works.

The **Big Dalton Dam Sluiceway Rehabilitation Project** includes rehabilitation of the existing sluiceway, dam maintenance, and utility upgrades. Kiewit is requesting quotes for various areas of work listed in, but not limited to, the scopes of work below:

Aggregates • site clearing • dewatering • plastic pipe • asphalt paving • ready mix supply • concrete reinforcing installation • concrete pumping • masonry work • metals • painting and coating • storage tanks • valves • plumbing fixtures and equipment • generator assemblies

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will be also be available for review at the address listed below if requested.

This is a public works project and is subject to prevailing wage rates. Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance.

Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value.

Kiewit will reimburse bond premiums. Firms performing any onsite work must be signatory to the appropriate union labor agreements. Kiewit intends to conduct itself in good faith with all CBEs regarding participation on this project. For further information regarding this project, licensing, insurance or bonding, or project schedule, please contact the Lead Estimator listed below.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."



**Barnard Bessac Joint Venture
DBE Opportunities**

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following:

PROJECT:
Gravity Pipeline Progressive Design Build Project
OWNER: Silicon Valley Clean Water

Initial Publish Date: August 20, 2019
Proposal Deadline: September 20, 2019

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

OPPORTUNITIES INCLUDE
(For September 20, 2019 Deadline):

Barnard Bessac Joint Venture (BBJV) is soliciting pricing for tunnel spoils off-haul trucking and disposal from permitted disposal sites in and around the San Francisco Bay Area as part of the Silicon Valley Clean Water (SVCW) Gravity Pipeline Project. Approximately 135,000 bank cubic yards of excavated material will be generated during tunneling operations from two tunnel boring drives. BBJV requires disposal sites to have the capability to receive no less than 500 to 1,000 bank cubic yards of material per day. BBJV's tunneling operations are planned for 5 days per week, Monday through Friday, with tunnel spoils off-haul occurring up to 6 days per week, rain or shine.

Please contact either of the following to get your name on the bidders list:

Shannon Cozino:
shannon.cozino@barnard-inc.com

Ben Weldin:
ben.weldin@barnard-inc.com

Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Small Business (SB) subcontractors, suppliers, and truckers for the following project:

**POWELL STREET STATION
MODERNIZATION PROJECT**
BART CONTRACT NO. 151F-140
Bids: 09/10/2018 @ 2 pm
SB GOAL - 17%

The work in this contract includes but is not limited to: Selective Structure Demolition; Hazardous Materials Abatement; Concrete; Concrete Restoration; Portland Cement Concrete; Concrete Reinforcing; Cast-In-Place Concrete; Unit Masonry Restoration; Metals; Metal Welding; Metal Fabrications; Decorative Metal; Glazed Decorative Metal Railings; Rough Carpentry; Architectural Wood Casework; Plastic Fabrications; Thermal and Moisture Protection; Metal Doors and Frames; Access Doors and Panels; Overhead Coiling Grilles, Door Hardware; Louvers; Tile Replacement and Restoration; Portland Cement Plaster; Gypsum Board; Tiling; Acoustical Panel Ceilings; Suspended Decorative Grids; Stone Flooring; Resilient Tile Flooring; Terrazzo Flooring (Repair); Painting; Graffiti-Resistant Coatings; Signage; Metal Toilet Compartments; Residential Appliances; Seating; Site Furnishing; Wet Pipe Sprinkler System; Plumbing; Sanitary Sewerage; Storm Drainage; HVAC; Electrical; Communications; Telephone Systems; Public Address Systems; Fire Detection and Alarm System; Earthwork; Fare Collection System.

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call 510-671-0000. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the
Small Business Exchange.

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534
or visit us at www.sbeinc.com



Fact Sheet



Empowering Veteran Entrepreneurship

Boots to Business

Offered by the U.S. Small Business Administration (SBA) as a training track within the U.S. Department of Defense's Transition Assistance Program (TAP), this course is open to transitioning service members (including National Guard and Reserve) and their spouses on military installations worldwide.



Service
Members



Military
Spouses

Contact the transition office on your military installation to register for a Boots to Business course.

Boots to Business: Reboot

No access to a military installation? Offered by SBA and its resource partners, Boots to Business Reboot brings the Boots to Business course off installations and into communities, extending access to veterans of all eras, National Guard and Reserve members, and military spouses.



Veterans
(all eras)



National
Guard/
Reserve



Military
Spouses

- 1 Visit sbavets.force.com to view a list of upcoming Boots to Business Reboot courses in your area.
- 2 Create an account to join the B2B online community.
- 3 Request to attend your desired course date using your online B2B account.

Beginning Your Journey

“Introduction to Entrepreneurship” Course

What is it? The “Introduction to Entrepreneurship” course is the foundational piece of Boots to Business (B2B). This two-day, in-person course provides participants with an introductory understanding of business ownership.

What will I learn? The course provides an overview of entrepreneurship and applicable business ownership fundamentals. Participants are introduced to the skills, knowledge, and resources they need to launch a business:



Military experience is a
stronger predictor of entrepreneurship
than graduate education*

*Source: <https://permanent.access.gpo.gov/websites/www.sba.gov/advo/research/rs313.pdf>

Continuing Your Journey

Optional Courses + Follow-on Support

After completing the “Introduction to Entrepreneurship” course, participants can elect to further their study through online courses such as B2B: Market Research, B2B Business Fundamentals, Special Topic Tracks, or B2B: Revenue Readiness.

Boots to Business and Boots to Business Reboot participants are also encouraged to take advantage of the many resources and services offered by the SBA and its partner network, including Veterans Business Outreach Centers, SCORE, Small Business Development Centers, and Women's Business Centers.



Contact Us

Phone: (202) 205-8381 (VET1)
Toll Free: (844) 610-8381 (VET1)
Email: boots-to-business@sba.gov

Follow Us

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 @Boots2Business

Learn more

www.sba.gov/bootstobusiness

SPECIAL OFFER

DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER IN THE SMALL BUSINESS EXCHANGE?

SBE increases the value of a single ad ... by 3!

We will make it worth your while using
our value-added services!

3 ADS FOR ONE PRICE

- 1 paid in the SBE weekly newspaper and you receive
- 1 in the Friday daily e-Newsletter
- 1 on the website (running until bid date).

(Proof of Publication will be included for all)

3 for 1

Email ad copy to **Nabil Vo** at nvo@sbeinc.com

SBE IS CERTIFIED BY:

- California DGS

- California UCP

- New Orleans RTA (Louisiana UCP)

- New York UCP

Adjudicated newspaper of general circulation in the City and County of San Francisco (Gov. C. 6023)
Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17)

SMALL
BUSINESS
EXCHANGE

795 Folsom Street, 1st Floor
San Francisco, CA 94107
Phone: 800-800-8534 • Fax: 415-778-6255
www.sbeinc.com

Public Legal Notices



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE TO CONTRACTORS

NOTICE IS HEREBY GIVEN that sealed bids will be received by the Office of the Secretary of the District, Golden Gate Bridge, Highway and Transportation District (District) either by U.S. Postal Service addressed to its mailing address, P.O. Box 9000, Presidio Station, San Francisco, CA 94129-0601, or by courier or personal delivery to its office at the Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, on **Wednesday, September 18, 2019, by 2:00 p.m.**, Pacific Time, at which time bids will be publicly opened and read in the Board Room of said building for the following:

CONTRACT NO. 2019-F-026

San Francisco Ferry Terminal Outer Berth HYDRAULIC Ramp Repairs CITY AND COUNTY OF San Francisco, CALIFORNIA

This public works Project consists of, in general, repairs to the outer berth hydraulics at the San Francisco Ferry Terminal.

A pre-bid meeting will be held on Wednesday, September 4, 2019, at 10:00 a.m., Pacific Time, at the Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA. A job walk through will be conducted one hour after the meeting. While attendance at this meeting and the job site tour is not mandatory, **the District highly recommends you attend.**

Bidders bidding as the prime contractor shall possess a valid **State of California Class A, General Engineering Contractor's License** with a minimum experience of three (3) similar projects with public agencies in the past five (5) years at the time of Contract award. All subcontractors, if any, shall be properly licensed by the State of California to perform specialized trades and shall have a minimum experience of three (3) similar projects with public agencies in the past five (5) years at the time of Contract award.

Pursuant to Public Contract Code Section 4104, each Bid Proposal must include the name and location of the place of business of each subcontractor who shall perform work or service, or install work for the prime contractor in excess of one-half of one percent (1/2 of 1%) of the bid price.

Bids must be accompanied by a deposit either in the form of cash, a certified or cashier's check, or a Bidder's Bond, as described in the Contract Documents, which shall be applied to damages sustained by the District, if the successful Bidder fails or refuses to enter into a contract awarded to it.

Bids shall be submitted on the District's **Proposal Forms**, in a sealed envelope and plainly marked with Bidder's name, contract name and contract number.

The successful Bidder shall furnish a Performance Bond and a Payment Bond in amounts equal to one hundred percent (100%) of the total price of the Contract. Pursuant to Public Contract Code Section 22300, the successful Bidder may submit certain securities in lieu of the District withholding funds from progress payments (retention) during the Project.

The District hereby notifies all Bidders that it is the policy of the District to ensure nondiscrimination on the basis of race, color, national origin, or sex in the award and administration of contracts.

Bidders are strongly encouraged to obtain Disadvantaged and Small Business Enterprise (DBE/SBE) participation on this Project. **DISADVANTAGED BUSINESS ENTERPRISES (DBEs) ARE, BY DEFINITION, CONSIDERED TO BE SBEs, AND ARE COVERED BY THE REFERENCES TO SBEs IN THIS DOCUMENT.** In order to achieve such participation, the District has developed procedures to remove barriers to DBE participation in the bidding and award process and to assist DBEs to develop and compete successfully outside of the DBE Program. These procedures include the establishment of a SBE Element of the District's Diversity Program for Contracts. The District has evaluated subcontracting opportunities for this Contract and determined that such opportunities exist and has established an SBE goal of 3.5%. Bidders must meet the contract-spe-

cific SBE goal or demonstrate good faith efforts to do so. Bidders are encouraged to attend the pre-bid meeting to better understand the applicable DBE/SBE requirements. For DBE/SBE assistance, contact Artemise Davenport, DBE Program Administrator, at (415) 257-4581.

This Contract is subject to financial assistance from the U.S. Department of Transportation. Bidders will be required to certify that they have not been suspended or debarred from participation in federally funded contracts. Bidders must also disclose lobbying activities. Full compliance with all applicable Safety and Health Standards, DBE/SBE requirements, Equal Employment Opportunity, and Americans with Disabilities Act laws and regulations will be required of the successful Bidder.

This Project was made possible in part by Proposition K Sales Tax dollars provided by the San Francisco County Transportation Authority.

Due to the financial assistance from the U.S. Department of Transportation, **this Contract is also subject to Buy America compliance.** Bidders will be required to submit an executed Buy America Certificate.

This is a federally funded Public Works Contract. As a result, Contractors and subcontractors must be registered with the Department of Industrial Relations (DIR) pursuant to Labor Code Section 1725.5, at the time of contract award. (See Labor Code Section 1771.1(a)). This Contract is subject to monitoring and enforcement by the DIR pursuant to Labor Code Section 1771.4.

In accordance with Section 1720 et seq. of the Labor Code, the general prevailing wage rates, as established by the Director of the California Department of Industrial Relations, will apply to this Contract. Information about prevailing wage rates for this Project is set forth in the Special Provisions. The prevailing wage rates established by the California Department of Industrial Relations are available at <http://www.dir.ca.gov/DLSR/PWD>. Hard copies can be viewed at the District's Engineering Office or requested by mail, addressed to: Prevailing Wage Unit, Division of Labor Statistics and Research, Department of Industrial Relations, P.O. Box 420603, San Francisco, CA 94142.

Bid documents are available at no charge on the District's Procurement Portal at <https://ggbtd.bonfire.com>. In order to download and respond to posted solicitations, Bidders are required to register on the District's Procurement Portal. Once registered the documents may be downloaded. Click on the "Open Public Opportunities" page, click View Opportunity next to the desired project.

Bid Documents are also available for a non-refundable purchase price of fifty dollars (\$50) for a set of hard copies. Make checks payable to the Golden Gate Bridge, Highway and Transportation District and send it to the address below:

Engineering Department
Golden Gate Bridge, Highway
and Transportation District
P.O. Box 9000, Presidio Station
San Francisco, CA 94129-0601

Any revision to the Bid Documents will be made by a written addendum and be available on the District's Procurement Portal for download at no charge. Such addendum will become a part of the Bid Documents and be binding on all Bidders. Bidder's receipt of the addendum shall be acknowledged and so noted by each Bidder in the space provided on the Proposal Form. It is the responsibility of Bidder to check District's Procurement Portal website for any Addenda that may be issued relative to this Contract.

Questions regarding technical information and clarifications shall be submitted in the District Procurement Portal by clicking on the Opportunity Q & A tab of the message section of the project page. Such submissions shall be sent **no later than eight calendar days before bid opening.** Note that only written clarifications issued by the District are binding on the District. The District will post all pre-bid questions and the District's responses on the District's Procurement Portal website under Reference Number **2019-F-026**. Bidders are encouraged to check the procurement portal website regularly.

/s/ Ewa Z. Bauer-Furbush, P.E.
District Engineer
Dated at San Francisco, this
16th day of August 2019
8/22, 8/29, 9/5/19
CNS-3285517#
SMALL BUSINESS EXCHANGE

OAKLAND UNIFIED SCHOOL DISTRICT

DOCUMENT 00 11 12 NOTICE TO BIDDERS

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the:

Paul Robeson Spalling & Rebar Restoration Repair 1025 2nd Avenue, Oakland, CA 94606 Project No. 15124

Project consists of:

Remove spalled & damaged areas and expose viable concrete substrate. Sound concrete if damage is not visibly apparent. Create adequate cavity around exposed & corroding rebar. Prep and coat existing exposed rebar. In identified areas remove 100% of any parge coating and loose and flaking paint coating via appropriate methods as recommended by elastomeric coating manufacturer for proper adhesion of new coating. Apply reinforced conc. Penetrating corrosion inhibitor. Remove incipient spalls and repair as with other spalls.

Engineer's Estimate: **\$750,000.00**

Project Manager for this project is Paul Orr, he can be reached at (510) 535-7077.

This Contract IS subject to prequalification pursuant to Public Contract Code section 20111.6.

The Prequalification package can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Packages are towards the Bottom of page.

This Contract is subject to the District's Project Labor Agreement

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA – Project Labor Agreement.

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

1. Contract Documents will be available on or after **Wednesday, August 21, 2019**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990
Fax: 510-261-6077
Email: ebbp@eastbayblueprint.com,
Attn: Sandy. Online using the Plan Command

System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data

San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

The Contract Time shall be **One Hundred Eighty (180)** calendar days, and liquidated damages for delay shall accrue. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk
Facilities Planning & Management
955 High Street, Oakland, CA 94601**

on **Tuesday, September 10, 2019 until 2:00 p.m.** on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted.

Mandatory pre-bid site visit will be held on Thursday, August 29, 2019 at 10:00 a.m. located at: **Front Entrance of Paul Robeson Building**. Bidders not attending the **site visit** will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class "A, or B, C-29, and or C-33 General Contractor License** and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollar (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387376-00

Fictitious Business Name(s):
Body Be Good
Address
400 28th Avenue, Apt #7, San Francisco, CA 94121
Full Name of Registrant #1
Alexis Anderson
Address of Registrant #1
400 28th Avenue, Apt #7, San Francisco, CA 94121

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/31/19**

Signed: **Alexis Anderson**

This statement was filed with the County Clerk of San Francisco County on **07/31/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07/31/2019

08/08/19 + 08/15/19 + 08/22/19 + 08/29/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387327-00

Fictitious Business Name(s):
BON BON BANDEAUX
Address
912 Cole Street #328, San Francisco, CA 94117
Full Name of Registrant #1
Bon Bon Bandeaux, LLC (CA)
Address of Registrant #1
912 Cole Street #328, San Francisco, CA 94117

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/08/2019**

Signed: **Yong Jeong Kim-Harrison**

This statement was filed with the County Clerk of San Francisco County on **07/25/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07/25/2019

08/08/19 + 08/15/19 + 08/22/19 + 08/29/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387064-00

Fictitious Business Name(s):
CLOCKERS
Address
370 Valencia Street, #302, San Francisco, CA 94103
Full Name of Registrant #1
Sharif Maxey
Address of Registrant #1
370 Valencia Street, #302, San Francisco, CA 94103

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/02/19**

Signed: **Sharif Maxey**

This statement was filed with the County Clerk of San Francisco County on **07/02/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07/02/2019

08/01/19 + 08/08/19 + 08/15/19 + 08/22/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387400-00

Fictitious Business Name(s):
Creator Deck
Address
5 Third Street, Suite 422, San Francisco, CA 94103
Full Name of Registrant #1
Chictopia, LLC (CA)
Address of Registrant #1
5 Third Street, Suite 422, San Francisco, CA 94103

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/01/2018**

Signed: **Corinne Pampinella**

This statement was filed with the County Clerk of San Francisco County on **08/02/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
08/02/2019

08/08/19 + 08/15/19 + 08/22/19 + 08/29/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387329-00

Fictitious Business Name(s):
Daly City Iron Works
Address
2246 Jerrold Avenue #3, San Francisco, CA 94124
Full Name of Registrant #1
Felipe Ponce
Address of Registrant #1
131 3rd Avenue, Daly City, CA 94014
Full Name of Registrant #2
Martha C. Ponce
Address of Registrant #2
131 3rd Avenue, Daly City, CA 94014

This business is conducted by **A General Partnership**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/25/2019**

Signed: **Felipe Ponce**

This statement was filed with the County Clerk of San Francisco County on **07/25/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Marielyne L. Argente**
Deputy County Clerk
07/25/2019

08/01/19 + 08/08/19 + 08/15/19 + 08/22/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387583-00

Fictitious Business Name(s):
Hello, Dwell
Address
196 Connecticut Street, San Francisco, CA 94107
Full Name of Registrant #1
Aaron McDevitt
Address of Registrant #1
196 Connecticut Street, San Francisco, CA 94107

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/1/2019**

Signed: **Aaron McDevitt**

This statement was filed with the County Clerk of San Francisco County on **08/14/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
08/14/2019

08/15/19 + 08/22/19 + 08/29/19 + 09/05/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387318-00

Fictitious Business Name(s):
JNM WINES
Address
663A 35th Avenue, San Francisco, CA 94121
Full Name of Registrant #1
Jeremiah Morehouse
Address of Registrant #1
663 35th Avenue, San Francisco, CA 94121

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/24/2019**

Signed: **Jeremiah Morehouse**

This statement was filed with the County Clerk of San Francisco County on **07/24/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
07/24/2019

08/15/19 + 08/22/19 + 08/29/19 + 09/05/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387345-00

Fictitious Business Name(s):
Reel
Address
552 Shotwell Street, San Francisco, CA 94110
Full Name of Registrant #1
Wing Digital, LLC (CA)
Address of Registrant #1
552 Shotwell Street, San Francisco, CA 94110

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/01/2019**

Signed: **Sean Langton**

This statement was filed with the County Clerk of San Francisco County on **07/26/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
07/26/2019

08/01/19 + 08/08/19 + 08/15/19 + 08/22/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387310-00

Fictitious Business Name(s):
SAN FRANCISCO DISTRIBUTION COMPANY
Address
3333 Steiner Street Unit #4, San Francisco, CA 94123
Full Name of Registrant #1
Paul Francis Pelosi Jr
Address of Registrant #1
3333 Steiner Street Unit #4, San Francisco, CA 94123

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Paul Pelosi Jr**

This statement was filed with the County Clerk of San Francisco County on **07/24/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
07/24/2019

08/15/19 + 08/22/19 + 08/29/19 + 09/05/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387566-00

Fictitious Business Name(s):
Station 40
Address
3030B 16th Street, San Francisco, CA 94103
Full Name of Registrant #1
Cassandra Spellman
Address of Registrant #1
3030B 16th Street, San Francisco, CA 94103

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08/12/2019**

Signed: **Cassandra Spellman**

This statement was filed with the County Clerk of San Francisco County on **08/13/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
08/13/2019

08/15/19 + 08/22/19 + 08/29/19 + 09/05/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387270-00

Fictitious Business Name(s):
M2
Address
2210 40th Avenue, San Francisco, CA 94116
Full Name of Registrant #1
Michael H. Yuan
Address of Registrant #1
2210 40th Avenue, San Francisco, CA 94116

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Michael H. Yuan**

This statement was filed with the County Clerk of San Francisco County on **07/22/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
07/22/2019

07/25/19 + 08/01/19 + 08/08/19 + 08/15/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387316-00

Fictitious Business Name(s):
MASALA DOSA
Address
1375 9th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Zafar Hafeez
Address of Registrant #1
85 Amberwood Cir., South San Francisco, CA 94080

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06/22/2011**

Signed: **Zafar Hafeez**

This statement was filed with the County Clerk of San Francisco County on **07/24/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07/24/2019

07/25/19 + 08/01/19 + 08/08/19 + 08/15/19

Local and State action to strengthen water resilience

■ Continued from page 1

face,” said Secretary Blumenfeld. “The Governor’s water portfolio strategy challenges us to think broadly and act boldly to ensure that our communities, our environment and our economy thrive over the long term even as our climate grows more variable.”

To ensure that Angelenos can count on access to clean water for generations to come, Mayor Garcetti announced earlier this year that Los Angeles will source 70% of its water locally by 2035. To meet this ambitious goal, Mayor Garcetti has spearheaded a wide range of local water solutions, including:

- Increasing recycling capabilities at L.A.’s four water treatment facilities to recycle 100% of Los Angeles’ wastewater by 2035 — a major step to expand water recycling and reduce reliance on imported water;
- Four planned projects to remediate the San Fernando Valley Groundwater Basin by 2023 — an aquifer that can provide enough drinking water for more than 800,000 Angelenos;
- The passage of Measure W, a \$300 million measure approved by L.A. County voters in 2018 to fund infrastructure projects and programs to capture, treat, and recycle rainwater.

“Mayor Garcetti and the greater Los Angeles region have been a leader in the portfolio approach to water resilience,” said Secretary Crowfoot. “Regional investments in water recycling, cleanup, and stormwater capture will go a long way toward creating the resilient water system Governor Newsom envisioned in his Executive Order earlier this year.”

Following the roundtable discussion, L.A. City staff took the state officials on a tour of local water projects, including stormwater capture developments, a groundwater remediation site, and a water recycling facility.

SOURCE: <https://www.lamayor.org/mayor-garcetti-hosts-state-leaders-highlight-local-and-state-action-strengthen-water-resilience>



Acting Administrator Pilkerton Announces Makerspace Training, Collaboration and Hiring (MaTCH) Pilot Competition Winners

■ Continued from page 1

The Fab Lab Puerto Rico (Gurabo, PR) – Awarded \$25,000

The Fab Lab Puerto Rico located in Escuela Internacional de Diseño y Arquitectura of Universidad Ana G. Méndez, Recinto de Gurabo (Gurabo Campus), and in a designated Opportunity Zone. The Fab Lab Puerto Rico will use their award from SBA’s MaTCH competition to support a Digital Production Technician Certification through the Continuing Education Program to address the job skills and placement gap in Puerto Rico’s local businesses. The Fab Lab Puerto Rico will also offer services to the private and public sectors such as non-profits, entrepreneurs, and the local community, including among other, the vocational and STEAM educational sector, non-profits, local artists, entrepreneurs, and inventors.

Rightfully Sewn (Kansas, City, MO) – Awarded \$25,000

Rightfully Sewn is an organization focused on economic development via the fashion industry and will use their award from SBA’s MaTCH competition to support a specific focus on providing employment for at-risk women and other traditionally underserved persons. Rightfully Sewn will prepare participants for entry level sewist positions with training, provide a curriculum and opportunities for local sewers to increase their skill levels in alteration and tailoring, as well as provide production management training to increase their earning potential.

Proof of Principle Winners:

Monadnock Art X Tech (MAXT) (Peterborough, NH) – Awarded \$100,000

Monadnock Art x Tech (MAXT) Makerspace developed a partnership with a local steel contractor, Guillou Construction in Milford, NH, with the objective of helping to address the growing need for qualified welders in construction and industry. MAXT will use the award from SBA’s MaTCH competition to invest in capacity building improvements and to graduate more certified participants who will be trained to immediately enter into employment opportunities.

Net Positive, The Foundry (Buffalo, NY) – Awarded \$100,000

Located in an Opportunity Zone on Buffalo’s East Side, The Foundry operates four distinct Makerspaces: a MetalShop, TechLab, TextileLab and WoodShop. The Mission of The Foundry is to increase neighborhood prosperity by empowering individuals through education and entrepreneurship. Net Positive will use the award from SBA’s MaTCH competition to augment their program to create more options and opportunities for immediate employment participants, branching from the trades to higher paying options in industry by developing comfort with and expertise in making and crafting using computers and hands; minds and machines.

RUCKUS Makerspace (Indianapolis, IN) – Awarded \$100,000

The RUCKUS Makerspace operates in the North Mass Ave Industrial Corridor in a designated Opportunity Zone, and serves as a place for artists, small manufacturers, and makers to utilize shared working space, individual working space, and shared tools and equipment. RUCKUS will use its award from SBA’s MaTCH competition to provide dedicated training such as one-on-one professional coaching, interpersonal coaching, and job placement services to complement day-to-day job skills training.

Scale Winners:

Workshops for Warriors (San Diego, CA) – Awarded \$150,000

Workshops for Warriors is headquartered in San Diego in a designated Opportunity Zone. Workshops for Warriors’ provides veterans and transitioning service members with industry-leading manufacturing education, experience, and job placement. As a winner of SBA’s MaTCH competition, Workshop for Warriors will make its Advanced Manufacturing Training for Young Veterans available to more participants. The program will provide accredited training, experience and job placement assistance to more transitioning military members and veterans.

New Jersey Institute of Technology Makerspace (Newark, NJ) – Awarded \$125,000

New Jersey Institute of Technology Makerspace (NJIT) Makerspace is located in Newark, NJ. The NJIT Makerspace is a rapid prototyping and collaboration facility where engineers, technologists, architects, designers, and scientists can create and test ideas, put theory into practice, and turn ideas into reality. As a winner of SBA’s MaTCH Pilot Competition NJIT will provide a program designed to offer the needed foundation for individuals to secure an entry level advanced manufacturing job, and the option to pursue further training in an Apprenticeship Program or a college education in Advanced Manufacturing

The Clubhouse Network (Roxbury, MA) – Awarded \$100,000

The Clubhouse is a makerspace that promotes community, peer-to-peer support, and inclusion. It was once an artist studio, inventor’s workshop, design house, film sound stage and backlot, hackerspace, music studio, and video game development lab. With the award from the SBA MaTCH pilot competition, The Clubhouse Network will expand and extend its Clubhouse-to-Career (C2C) Pathways to Success program. Participants will each be awarded a stipend upon completion of the program, as an incentive, to recognize the work accomplished, and as compensation for time spent in addition the goal of immediate placement into a meaningful paid job.

NextFab (Philadelphia, PA) – Awarded \$100,000

NextFab will utilize the award provided by SBA’s MaTCH pilot competition to support

their Furnishing a Future program. Soon to be relocating to their new home in a designated Opportunity Zone in North Philadelphia, this program will provide skills and job placement to targeted populations who are returning to the workforce, including veterans, chronically unemployed, and citizens returning from incarceration. NextFab will expand to serve more participants and will launch Furnishing a Future with its focus on woodworking, carpentry and general shop skills a permanent part of the fabric of NextFab.

Vocademy (Riverside, CA) – Awarded \$100,000

Vocademy is located in Riverside County, CA in a designated Opportunity Zone. Vocademy’s mission is to provide a solution to solving the Skills Gap, be an effective college alternative, and to help people find meaningful careers in the world of making things. Vocademy combines attributes of makerspaces and traditional trade schools by giving participants access to makerspace evenings, seven-days-a-week, where they can practice what they are learning and gain critical experience. As an SBA MaTCH award recipient, Vocademy will use its prize money to scale current successful programs that serve the needs of more manufacturing companies looking for employees and more underserved participants who seek training and a high paying job.

Fab Lab Tulsa (Tulsa, OK) – Awarded \$50,000

Fab Lab Tulsa is located in a designated Opportunity Zone, and serves the region which is also home to three major Native American tribal nations: the Osage, Cherokee and Creek. Fab Lab Tulsa provides education, community, workforce and business programming that teaches innovation, design-thinking, problem-solving and change-making, together with open and equitable access to 21st Century digital fabrication tools, equipment and technology. New manufacturing technologies demand different skills and Fab Lab Tulsa will utilize its SBA MaTCH Competition award to jump start the careers of participants by preparing them with the high-value skills to be operators and technicians. As a long-time member of the Tulsa Regional Chamber of Commerce’s Manufacturing Council, Fab Lab Tulsa has strong relationships with the manufacturing sector and a unique understanding of their skilled labor needs that will support Fab Lab Tulsa’s goal of placing participants in high paying jobs immediately.

About the U.S. Small Business Administration

The U.S. Small Business Administration makes the American dream of business ownership a reality. As the only go-to resource and voice for small businesses backed by the strength of the federal government, the SBA empowers entrepreneurs and small business owners with the resources and support they need to start and grow their businesses. It delivers services to people through an extensive network of SBA field offices and partnerships with public and private organizations. To learn more, visit www.sba.gov.

SOURCE: www.sba.gov



SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 35 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107
Phone: 415-778-6250 • Toll Free: 800-800-8534
Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com